

# A Charitable Gift That Returns Income To You.

A Charitable Gift Annuity is a simple concept:

*You make a gift of cash, property or stock to a qualified charitable organization and, in turn, the organization provides you with a guaranteed income for life.*

The Gift Annuity is a form of giving that can bring you happy returns for the rest of your life – and at the same time offer you a method of assisting our organization in a very important way.

## Here Are Five Ways You Can Benefit.

### 1. INCREASE YOUR INCOME.

The interest rates now available from our charitable Gift Annuities are higher than those available from certificates of deposit and passbook savings.

#### ANNUITY RATES

Age	Annual Annuity %	Effective Rate of Return
65	7.2%	8.7%
70	7.7%	9.5%
75	8.4%	10.6%
80	9.4%	12.1%
90	12.0%	16.3%

Increased Rates as of 3/1/97

### 2. RECEIVE AN IMMEDIATE CHARITABLE INCOME TAX DEDUCTION.

The Internal Revenue Service designates a part of the annuity as a gift, so you receive a charitable income tax deduction for that portion; this reduces current income tax.

### 3. SAVE FUTURE TAXES.

A portion of our future payments to you is tax free. It is a partial return of principal.

### 4. AVOID SOME CAPITAL GAINS.

If you fund your Gift Annuity with an appreciated asset (something like stock or any asset which is now worth more than you paid for it, or that has been depreciated over the years until you now have a low basis in it), you can avoid a portion of the applicable capital gains.

### 5. AVOID PROBATE COSTS AND ESTATE TAXES.

When you and/or your spouse make the gift, you will receive a 100% federal estate tax deduction for the value of the gift.

## You Can Choose Who Is To Receive The Future Income.

As a qualified charitable organization, we enter into a contract that guarantees you income for the rest of your life, and/or the life of the person you designate.

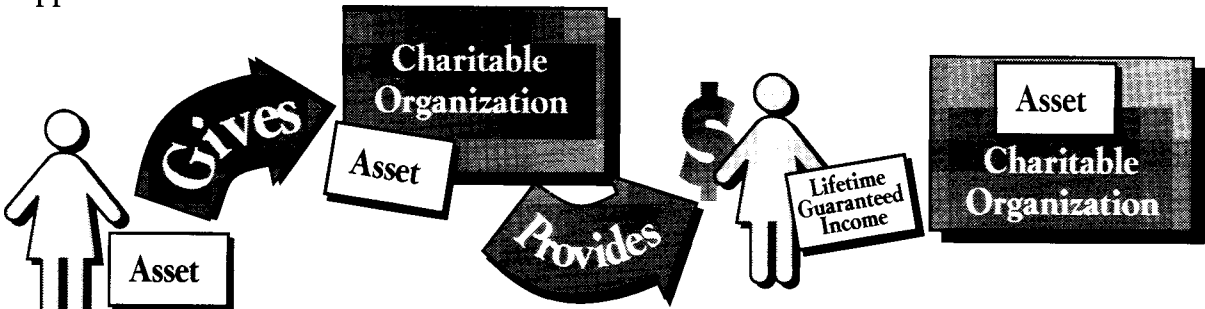
# The Annuity Can Be Funded With Many Types Of Assets.

Your charitable gift can be one of cash, stock (most popular), or other assets. If you can use a highly appreciated asset that is not presently generating much income, there are a number of additional benefits for you.

## For Example...

Say Ms. Jones, age 75, bought some stock several years ago for \$2,500. Today, imagine that the stock has grown in value to \$5,000, but is only paying a 2% dividend, or \$100 a year.

Ms. Jones would like to have additional income. As a regular supporter of our organization, she would like to continue to help with our work also. By giving us the stock in exchange for a Gift Annuity, here is what happens:



**1.**

You have cash or stock.

**2.**

You make a gift.

**3.**

We establish a charitable gift annuity.

**4.**

You receive a guaranteed income for life!

**5.**

We own your gift principal.

■ We agree to provide a fixed income for life based on her age.

■ Ms. Jones receives an annuity payment of \$420 per year (over four times more income than before!) of which \$111 is tax free return of principal.

■ The gift provides a charitable tax deduction of \$2,250.\* Presuming the donor is in the 28% tax bracket, the tax savings is \$630. This means the effective rate of return is 10.6%.

■ Donor receives a partial bypass of capital gains, with a tax savings of up to \$315.

■ Probate costs and federal estate taxes are avoided.

You can see that Gift Annuities can provide a number of benefits — many happy returns — to donors.

\*Actual deduction is determined by government tables in month of gift.